

Document Services is in Legislative-Executive Functions/Central Services Program Area (General Fund)

Fund 504, Document Services Division

Fund 105, Cable Communications

Consumer Services is in Public Safety
Program Area (General Fund)

Agency Position Summary						
Fund 001 (General Fund)						
Public Safety Legislative Executive	15 <u>30</u>	Regular Positions Regular Positions	15.0 <u>30.0</u>	Regular Staff Years Regular Staff Years		
Fund 001 Total	45	Regular Positions	45.0	Regular Staff Years		
Fund 105	43	Regular Positions	43.0	Regular Staff Years		
Fund 504	<u>20</u>	Regular Positions	20.0	Regular Staff Years		
	108	Total Positions	108.0	Total Staff Years		

Position Detail Information

Fund 001: General Fund
(Public Safety)

CONSUMER SERVICES DIVISION

- Director, Special Services*
 - Chief, Investig./Licensing
- Consumer Specialist II
- Consumer Specialists I
- Utilities Analysts
- Management Analyst II
- Clerical Specialist
- Clerk Typist II Secretary I
- 1 Positions 15
- Staff Years 15.0

Fund 001: General Fund (Legislative-Executive)

DOCUMENT SERVICES DIVISION

ADMINISTRATION

- Director, Doc. Services
 - Administrative Aide
- Management Analyst II
- Accountant II
- Account Clerks II
- Comp. Sys. Analyst III
- Inventory Mgmt. Super.
- 8 **Positions**
- 8.0 Staff Years

MAIL SERVICES/PUBLICATIONS

- Chief. Mail Services
- Ofc. Svc. Manager II Clerical Specialist
- Mail Clerks II 6
- Mail Clerks I
- 17 **Positions**
- 17.0
- Staff Years

ARCHIVES AND RECORDS

MANAGEMENT

- County Archivist
- Assistant Archivist
- Archives Technician
- Clerical Specialists **Positions**
- 5.0 Staff Years

Fund 105, Cable Communications *

ADMINISTRATION

- Director
- Office Service Manager I
- Secretary III
- Positions 3
- Staff Years 3.0

TELECOMMUNICATIONS PROGRAMMING DIVISION

- Director, Programming
- Engineer III
- Instruc./Cable TV Spec.
- Producers/Directors
- Video Engineer
- Assistant Producers
- Media Technicians
- Word Proc. Operator III
- Secretary I
- Clerk Typists II 3 22 Positions
- Staff Years 22.0

TELECOMMUNICATIONS MANAGEMENT DIVISION

- Director, Regulatory Mgmt.
- Management Analyst III
- Network Telecom. Analysts III
- Network Telecom. Analyst II
- Info. Tech. Prog. Manager I
- Engineer III
- Engineer II
- Engineering Technician III
- Communications Engineer
- Senior Electrical Inspectors
- Secretary I
- Consumer Specialist I
- Clerk Typist II 1
- Account Clerk II 1
- **Positions** 18
- 18.0 Staff Years

Fund 504, Document Services Division **

PRINTING AND DUPLICATING SERVICES

- Printing Services Manager
- Customer Services Specialist
- Printing Shift Supervisors
- Print Shop Operators II
- Account Clerk II
- Print Shop Operators I
- Print Shop Helpers 20 **Positions**
- 20.0 Staff Years

^{*}Positions in italics are supported by Fund 105, Cable Communications.

^{**}Positions in italics are supported by Fund 504, Document Services Division.

AGENCY MISSION

To provide consumer protection services for consumers and businesses in Fairfax County in order to ensure compliance with applicable laws. To provide and coordinate mail, publication sales and distribution, archives and records management, printing, copier and duplicating, and micrographic (microfilm and microfiche) services for County agencies as well as printing services to the Fairfax County Public Schools.

	A	SENCY SUM	IMARY		
		FY 2000	FY 2000	FY 2001	FY 2001
	FY 1999	Adopted	Revised	Advertised	Adopted
Category	Actual	Budget Plan	Budget Plan	Budget Plan	Budget Plan
Authorized Positions/Staff Ye	ears				
Regular	43/ 43	43/ 43	45/ 45	43/ 43	45/ 45
Expenditures:					
Personnel Services	\$1,643,500	\$1,822,582	\$1,702,547	\$1,859,924	\$1,942,985
Operating Expenses	2,893,134	3,059,502	3,198,073	3,249,411	3,361,342
Capital Equipment	13,172	102,876	243,830	171,950	171,950
Subtotal	\$4,549,806	\$4,984,960	\$5,144,450	\$5,281,285	\$5,476,277
Less:					
Recovered Costs	(\$2,528,746)	(\$2,596,107)	(\$2,609,546)	(\$2,806,651)	(\$2,918,582)
Total Expenditures	\$2,021,060	\$2,388,853	\$2,534,904	\$2,474,634	\$2,557,695
Income:					
Going Out of Business					
Fees	\$65	\$715	\$715	\$715	\$715
Taxicab License Fees	114,845	105,140	115,355	115,879	115,879
Solicitors License Fees	11,098	10,760	10,760	10,760	10,760
Precious Metal					
Dealers License Fees	5,000	4,325	5,000	5,000	5,000
Miscellaneous	360	860	328	328	328
Sales of Publications	91,218	119,241	93,830	93,830	93,830
Commemorative Gift					
Sales	13,166	14,000	14,000	14,280	14,280
Copy Machine Revenue	1,560	2,365	1,752	1,752	1,752
Library Copier Charges	44,643	72,344	25,037	25,037	25,037
Total Income	\$281,955	\$329,750	\$266,777	\$267,581	\$267,581
Net Cost to the County	\$1,739,105	\$2,059,103	\$2,268,127	\$2,207,053	\$2,290,114

	SUMM	ARY BY CO	ST CENTER		
		FY 2000	FY 2000	FY 2001	FY 2001
	FY 1999	Adopted	Revised	Advertised	Adopted
Cost Center	Actual	Budget Plan	Budget Plan	Budget Plan	Budget Plan
Public Safety					
Consumer Affairs	\$728,745	\$862,602	\$957,988	\$846,483	\$900,201
Subtotal	\$728,745	\$862,602	\$957,988	\$846,483	\$900,201
Legislative/Executive					
Document Services					
Administration	\$409,317	\$444,401	\$418,857	\$477,331	\$488,126
Mail Services/Publications	666,907	818,606	891,743	885,883	899,179
Archives and Records					
Management	216,091	263,244	266,316	264,937	270,189
Subtotal	\$1,292,315	\$1,526,251	\$1,576,916	\$1,628,151	\$1,657,494
Total Expenditures	\$2,021,060	\$2,388,853	\$2,534,904	\$2,474,634	\$2,557,695

LEGISLATIVE-EXECUTIVE PROGRAM AREA SUMMARY							
		FY 2000	FY 2000	FY 2000 FY 2001 F			
	FY 1999	Adopted	Revised	Advertised	Adopted		
Category	Actual	Budget Plan	Budget Plan	Budget Plan	Budget Plan		
Authorized Positions/Staff Ye	ears						
Regular	30/ 30	30/ 30	30/ 30	30/30	30/ 30		
Expenditures:							
Personnel Services	\$1,028,157	\$1,162,173	\$1,038,786	\$1,173,688	\$1,203,031		
Operating Expenses	2,780,123	2,857,309	2,903,846	3,089,164	3,201,095		
Capital Equipment	12,781	102,876	243,830	171,950	171,950		
Subtotal	\$3,821,061	\$4,122,358	\$4,186,462	\$4,434,802	\$4,576,076		
Less:							
Recovered Costs	(\$2,528,746)	(\$2,596,107)	(\$2,609,546)	(\$2,806,651)	(\$2,918,582)		
Total Expenditures	\$1,292,315	\$1,526,251	\$1,576,916	\$1,628,151	\$1,657,494		
Income:							
Sales of Publications	\$91,218	\$119,241	\$93,830	\$93,830	\$93,830		
Commemorative Gift							
Sales	13,166	14,000	14,000	14,280	14,280		
Copy Machine Revenue	1,560	2,365	1,752	1,752	1,752		
Library Copier Charges _	44,643	72,344	25,037	25,037	25,037		
Total Income	\$150,587	\$207,950	\$134,619	\$134,899	\$134,899		
Net Cost to the County	\$1,141,728	\$1,318,301	\$1,442,297	\$1,493,252	\$1,522,595		

Board of Supervisors' Adjustments

The following funding adjustments reflect all changes to the <u>FY 2001 Advertised Budget Plan</u>, as approved by the Board of Supervisors on April 24, 2000:

- The 2.5 percent cost-of-living/market rate adjustment approved by the Board of Supervisors, and previously held in reserve, has been spread to County agencies and funds. This action results in an increase of \$29,343 to the Department of Telecommunications and Consumer Services in the Legislative Program Area.
- An increase in Operating Expenses totaling \$111,931 and a corresponding increase in Recovered Costs to support the partial year cost of the USPS rate increase due to go into effect in early 2001. The current USPS base rate for a first-class stamp is \$0.33 cents, while the new rate will increase to \$0.34 cents. The charge for each additional ounce will rise from \$0.22 cents to \$0.23 cents, with an average increase of 6 percent for all classes of mail.

The following funding adjustments reflect all approved changes to the FY 2000 Revised Budget Plan from January 1, 2000 through April 17, 2000. Included are all adjustments made as part of the FY 2000 Third Quarter Review:

- Net savings of \$33,255 primarily in Personnel Services are associated with the Close Management Initiatives
 program. These savings are returned to fund balance for investment in future program initiatives.
- An amount of \$34,864 was reallocated to fund an increase in Operating Expenses in the Public Safety Program
 Area of the Department of Telecommunications and Consumer Services.

County Executive Proposed FY 2001 Advertised Budget Plan



Agency Overview

Document Services is a Division of the Department of Telecommunications and Consumer Services in the Legislative-Executive Program Area. The Department's Consumer Services Division is in the Public Safety Program Area. In addition, the Department oversees Fund 105, Cable Communications and Fund 504, Document Services Division. Information on these funds is available in Volume 2 of the FY 2001 Advertised Budget Plan.

Document Services Division staff are responsible for managing all General Fund activities of the division, as well as the internal services funded in Fund 504, Document Services Division. General Fund activities include mail services, publication sales and distribution, and archives and records management services for County agencies. Fund 504 functions include printing and duplicating, copier, and micrographic (microfilming) services.

The major operations of the General Fund portion of Document Services are Mail Services/Publications and Archives and Records Management. In addition to interoffice mail, the Mail Services/Publications cost center handles outgoing and incoming U.S. mail. Centralized mail services allows the County to obtain the lowest possible postal costs by achieving postal discounts associated with presorting and bar coding outgoing U.S. mail. The County obtains discounts by processing and presorting large bulk mailings such as tax notices and employee pay advices at the agency's central

facility. Smaller daily mailings are turned over to a presort contractor in order to ensure that the County achieves the best discount rate by combining our mailings with those of other organizations to reach the presort discount minimum volume. In FY 1999, the Division processed 7.9 million pieces of outgoing mail and anticipates processing 8.3 million in FY 2000. In FY 2001, the agency will attempt to improve on the FY 2000 estimate by processing an additional 400,000 pieces of mail.

Archives and Records Management, headed by the County Archivist, is responsible for maintaining accurate and efficient methods of managing the storage and retrieval of the County's historical information. In FY 2001, an estimated 11,000 documents will be retrieved and refiled in response to requests for information from various County agencies and the public.



Funding Adjustments

The following funding adjustments from the FY 2000 Revised Budget Plan are necessary to support the FY 2001 programs for this Program Area:

- An increase of \$31,566 due to the implementation of the new Pay for Performance program in FY 2001. The new system links annual pay increases to employee performance.
- An increase of \$24,984 due to the implementation of the Market Pay Study. As a result of the Study, incumbents in job classes that are found to be one grade below the market will be moved to the appropriate grade and receive a 2.0 percent market adjustment. Incumbents in classes found to be two or more grades below the market will be moved to the appropriate grade and receive a 4.0 percent market adjustment. In addition, funding is held in reserve to provide all employees with a 2.5 percent cost-of-living/market adjustment.
- A net decrease of \$45,035 in Personnel Services is primarily due to a reduction of \$40,699 for Exempt Limited Term Salaries in Mail Services based on prior and current year use of these positions, offset by the actual grade of existing staff.
- An increase of \$231,855 in Operating Expenses is primarily attributable to an anticipated increase in mail volume and funding requirements for repair and maintenance of equipment.
- An increase of \$210,544 in Recovered Costs is due primarily to the recovery of postal costs based on historical volume trends.
- Capital Equipment funding of \$171,950 reflects the third and final year of funding on a three-year lease/purchase
 agreement to replace a mail inserting machine. The existing machine has reached the end of its useful life and
 does not offer a reliable item count feature.

The following funding adjustments for this Program Area reflect all approved changes in the FY 2000 Revised Budget Plan since passage of the FY 2000 Adopted Budget Plan. Included are all adjustments made as part of the FY 1999 Carryover Review and all other approved changes through December 31, 1999:

- As part of the FY 1999 Carryover Review, encumbered carryover of \$2,737 and unencumbered carryover of \$102,876 in Operating Expenses.
- As part of the FY 1999 Carryover Review, unencumbered carryover of \$13,171 for Capital Equipment is associated with unexpended Close Management Initiatives (CMI) funding.

Cost Center: Administration

GOAL: To provide all County agencies with total mail, print, and copy service and the Fairfax County School System with printing services, in the most effective manner at the lowest possible cost.

COST CENTER SUMMARY								
	FY 1999							
Category	Actual	Budget Plan	Budget Plan	Budget Plan	Budget Plan			
Authorized Positions/Staff \	Years							
Regular	8/ 8	8/ 8	8/ 8	8/ 8	8/ 8			
Expenditures:								
Personnel Services	\$365,296	\$405,449	\$384,828	\$431,797	\$442,592			
Operating Expenses	40,790	38,952	34,029	45,534	45,534			
Capital Equipment	3,231	0	0	0	0			
Total Expenditures	\$409,317	\$444,401	\$418,857	\$477,331	\$488,126			



Objectives

• To maintain an overall customer satisfaction rating for the agency of 97 percent.



Performance Indicators

		Prior Year Act	Current Estimate	Future Estimate	
Indicator	FY 1997 Actual	FY 1998 Actual	FY 1999 Estimate/Actual	FY 2000	FY 2001
Outcome:					
Percent of users rating service quality as satisfactory	95%	95%	97% / 97%	97%	97%

Cost Center: Mail Services/Publications

GOAL: To provide mail services to County agencies in order to meet their distribution, delivery, and communication needs.

	COST CENTER SUMMARY								
	FY 2000 FY 2000 FY 2001 FY 2001								
	FY 1999	Adopted	Revised	Advertised	Adopted				
Category	Actual	Budget Plan	Budget Plan	Budget Plan	Budget Plan				
Authorized Positions/Staff Ye	ears								
Regular	17/ 17	17/ 17	17/ 17	17/ 17	17/ 17				
Expenditures:									
Personnel Services	\$470,015	\$553,360	\$450,666	\$531,792	\$545,088				
Operating Expenses	2,716,088	2,758,477	2,806,793	2,988,792	3,100,723				
Capital Equipment	9,550	102,876	243,830	171,950	171,950				
Subtotal	\$3,195,653	\$3,414,713	\$3,501,289	\$3,692,534	\$3,817,761				
Less:									
Recovered Costs	(\$2,528,746)	(\$2,596,107)	(\$2,609,546)	(\$2,806,651)	(\$2,918,582)				
Total Expenditures	\$666,907	\$818,606	\$891,743	\$885,883	\$899,179				



Objectives

■ To increase the percent of discounted outgoing U.S. Mail from 82 percent to 85 percent, while sustaining a satisfaction rating greater than 95 percent.



Performance Indicators

	Prior Year Actuals			Current Estimate	Future Estimate
Indicator	FY 1997 Actual	FY 1998 Actual	FY 1999 Estimate/Actual	FY 2000	FY 2001
Output:					
Outgoing U. S. Mail (in millions)	7.1	7.5	7.9 / 7.9	8.3	8.7
Outgoing U. S. Mail discounted (in millions)	5.8	6.0	6.4 / 6.4	6.6	7.4
Efficiency:					
Average cost per piece of outgoing U. S. Mail	\$0.324	\$0.316	\$0.325 / \$0.325	\$0.323	\$0.364
Service Quality:					
Percent of clients rating quality of services received as satisfactory	100%	100%	100% / 100%	100%	100%
Outcome:					
Percent of outgoing U. S. Mail discounted	81.6%	80.1%	81.0% / 81.0%	82.0%	85.0%

Cost Center: Archives and Records Management

GOAL: To provide record management services to County agencies in order to access and preserve non-current records, including historically significant or permanent records.

	COST CENTER SUMMARY								
	FY 2000 FY 2000 FY 2001 FY								
	FY 1999	Adopted	Revised	Advertised	Adopted				
Category	Actual	Budget Plan	Budget Plan	Budget Plan	Budget Plan				
Authorized Positions/Staff \	Authorized Positions/Staff Years								
Regular	5/ 5	5/ 5	5/ 5	5/ 5	5/ 5				
Expenditures:									
Personnel Services	\$192,846	\$203,364	\$203,292	\$210,099	\$215,351				
Operating Expenses	23,245	59,880	63,024	54,838	54,838				
Capital Equipment	0	0	0	0	0				
Total Expenditures	\$216,091	\$263,244	\$266,316	\$264,937	\$270,189				



Objectives

• To maintain the percentage of documents retrieved within 24 hours of agency requests at 80 percent, toward a target of 90 percent, while sustaining a satisfaction rating equal to or greater than 95 percent.



Performance Indicators

	Prior Year Actuals			Current Estimate	Future Estimate
Indicator	FY 1997 Actual	FY 1998 Actual	FY 1999 Estimate/Actual	FY 2000	FY 2001
Output:					
Requests for document retrievals received and refiled	9,919	9,530	10,000 / 10,000	11,000	11,000
Document requests shipped within 24 hours	7,935	7,624	8,500 / 8,500	9,000	9,900
Efficiency:					
Cost per retrieval/refile action	\$3.00	\$3.00	\$3.00 / \$3.00	\$3.00	\$3.50
Service Quality:					
Percent of clients rating timeliness and dependability of services as satisfactory	95%	95%	95% / 95%	95%	95%
Outcome:					
Percent of documents retrieved and shipped within 24 hours	80%	80%	85% / 85%	80%	80%